

Quantum Group, Inc



The Quantum Group uses DEXSAR to streamline and expedite the sharing of sensitive files saving valuable time and resources.

Quantum is a full service consulting firm whose philosophy is to form a strong partnership with our clients to ensure they achieve their vision. Clients use a variety of services to support their goals and objectives including: organizational development, human resource management & benefits, enterprise learning, investment & financial solutions, turnaround management & M&A, communication marketing & branding, surveys & assessments and knowledge management. Recognizing client requirements for expert consultation in a dynamic economic environment enables Quantum to deliver results from a trusted partner – DEXSAR aides in building trust and provides a valued business tool.

“As a full-service consulting firm, Quantum has visibility into highly sensitive company information, DEXSAR has allowed us to share information with clients in a highly secure environment and for engagements when we are exchanging files on an on-going basis, we’ve been able to cut time and costs over traditional methods.”

Situation

Quantum routinely deals with highly sensitive company information on behalf of its clients. It is not uncommon for Quantum to have the need to exchange large complex files and documents with clients which are often blocked by corporate email systems. Typically Quantum created CDs and would mail or send these confidential and or large files by mail or by courier or overnight services. By using this approach, projects faced delays and longer timelines while files where in transit. Also, the costs associated with this approach where significant.

Solution

The Quantum Group adopted DEXSAR so they could easily and efficiently exchange files and documents among their geographically dispersed client-base. With DEXSAR, they were able to streamline exchanging files with clients and save the time and expense of preparing and sending CD.

The DEXSAR Service provides users with the ability to instantaneously and securely deliver, share and protect confidential and sensitive information of any size or type of file. This flexibility enables a wide range of businesses to adopt the service internally and externally to create a trust network where private and sensitive documents are protected while allowing for greater collaboration and significant cost-savings. By providing the industry’s only data loss protection guarantee, DEXSAR users have the gold standard in managed file transfer and data loss prevention services backed by the Insuriti’s[®] patented process and a leading insurance company.

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